

# **VIETNAM DAILY**

### [Market Commentary]

Local stocks regained some points after IHS Markit reported Vietnam's November PMI rose to 52.2 points, showing that the business conditions continued to be improved

#### [Futures/ETFs]

Futures gained, following the rallies on the cash market

### [Market Movers] DHC, HPG

#### December 1, 2021

		Chg
	Index	(%, bp)
Ho Chi Minh	1,485.19	+0.46
VN30	1,549.81	+0.79
VN30 futures	1,553.90	+1.09
Hanoi	455.81	-0.49
HNX30	755.46	-1.16
UPCoM	114.58	+0.42
USD/VND	22,710	-0.08
10-yr govt bond (%)	2.09	+0
Overnight rate (%)	0.64	+9
Oil (WTI, \$)	68.57	+3.61
Gold (LME, \$)	1,779.19	+0.26

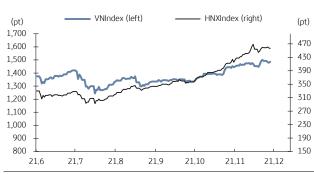


## Market Commentary

VNIndex	1,485.19P (+0.46%)
Volume (mn	shrs) 876.7 (-12.8%)
Value (U\$mn)	1,171.0 (-22.7%)
HNXIndex	455.81P (-0.49%)
Volume (mn	shrs) 135.4 (-28.2%)
Value (U\$mn	) 140.6 (-20.6%)
UPCoM	114.58P (+0.42%)
Volume (mn s	hrs) 102.7 (-14.8%)
Value (U\$mn	) 88.6 (-20.7%)
Net foreign b	⊔y (U\$mn) –49.3

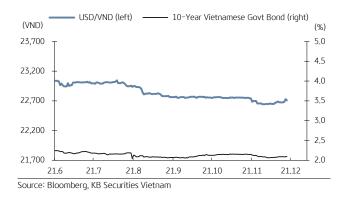
Local stocks regained some points after IHS Markit reported Vietnam's November PMI rose to 52.2 points, showing that the business conditions continued to be improved. According to the General Statistics Office, investment capital in November was estimated at VND48.5 trillion, up 14.7% MoM, encouraging raw material stocks like Nui Nho Stone (NNC, +0.5%) and Hoa Phat Group (HPG, +0.1%) to gain. Automobile companies such as Truong Long Auto & Technology (HTL, +6.2%) and Hang Xanh Motors Service (HAX, +1.3%) advanced, driven by the newly signed Decree 103, which would lower registration fees for domestically manufactured and assembled automobiles, trailers or semi-trailers towed by automobiles or similar vehicles by 50% from December 1, 2021 to May 31, 2022. The frequency of some major domestic flight routes was increased to no more than 16 round-trip flights per day in the first half of December and no more than 20 flights in the second half of the month, which boosted Vietnam Airlines (HVN, +0.2 %) today. Foreign net sell focused on Vinhomes (VHM, -2.1%), Vingroup (VIC, +1%) and Masan Group (MSN, +0.5%).

#### VN Index & HNX Index

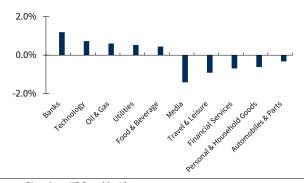


Source: Bloomberg, KB Securities Vietnam

#### USD/VND & 10-year government bond rates







Source: Bloomberg, KB Securities Vietnam

#### Vietnam - 3-mth cumulative net foreign buy



## **Futures/ETFs**

VN30	1,549.81P (+0.79%)
VN30 futures	1,553.9P (+1.09%)
Open	1,536.9P
High	1,553.9P
Low	1,530.3P
Contracts	160,617 (-5.6%)

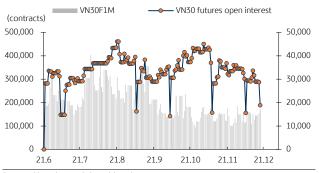
Futures gained, following the rallies on the cash market. The basis fluctuated in a range of -5.09 and 4.86bps, showing cautious sentiment of investors, and closed at 1.14bps. Foreign investors were net buyers, and trading volumes were lighter.

#### VN30 futures & VN30 index



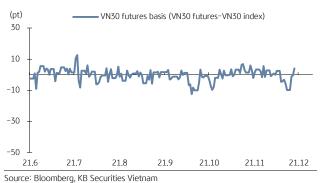
Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



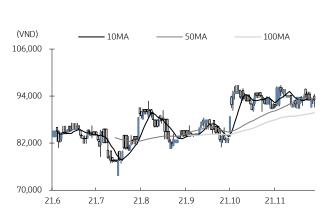
#### Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Dong Hai Bentre (DHC)

## **Market Movers**



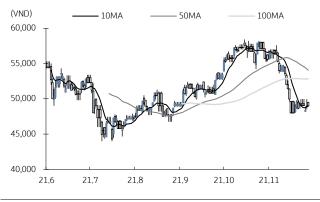
- DHC closed down 0.3% to VND93,000.

 DHC raised its earnings and revenue targets for 2021 by 12.7% and 8.6% respectively. Accordingly, 2021F earnings rises from VND399 billion to VND450 billion, and revenue goes up from VND3,500 billion to VND 3,800 billion.

- The dividend rate in 2021 was also adjusted up from 35% to 50%.

Source: Bloomberg, KB Securities Vietnam

#### Hoa Phat Group (HPG)



- HPG closed up 0.1% to VND49,000.
- HPG informed that Hoa Phat Appliance JSC started building a home appliance factory in Hoa Mac Industrial Park, Ha Nam province from November 30 and expected to finish in five months.
- The 14ha factory has a capacity of one million products per year which include air coolers, air purifiers and water purifiers.

## **KBSV Model Portfolio**

#### **KBSV Research Team**

#### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.79%	0.12%
Cum. return	44.74%	66.49%

#### KBSV domestic model portfolio

#### Performance vs VN30 Index



Ticker	Inclusion date	Close 21/12/01	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	138,900	0.0%	79.8%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	55,200	- 1.1%	152.2%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	97,300	-0.6%	27.7%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Nam Tan Uyen					- NTC-3 is expected to be the main growth force in 2022
(NTC)	21/11/11	194,000	0.5%	0.5%	- Positive long-term outlook for industrial park industry
(					- Healthy financial structure
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	69,900	-0.9%	107.4%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	98,200	1.1%	233.5%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	01/31/2020	34,000	1.3%	77.5%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	98,500	0.2%	33.9%	- Expectation on global oil price recovery
(0,.0)					- Attractive valuation
Hoa Pha Group					- Steel consumption starts to rebound
(HPG)	19/12/04	49,000	0.1%	238.2%	- Construction steel prices show signs of rising again
(					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	50,200	0.4%	265.0%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

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## **Market Monitors**

#### Ho Chi Minh - Net foreign buys/sells

Chg	For, own	Net buy
(%)	(%, -1d)	(VND bn)
1.3%	25.1%	68.2
5.9%	4.9%	20.0
3.5%	17.2%	19.2
0.2%	5.9%	12.0
-0.3%	29.6%	11.1
Chg	For. own	Net sell
(%)	(%, -1d)	(VND bn)
-2.0%	23.1%	-165.1
1.0%	13.6%	-148.9
	70.10	106 5
0.5%	32.4%	-106.7
0.5%	32.4% 2.8%	-106.7 -56.9
	(%) 1.3% 5.9% 3.5% 0.2% -0.3% Chg (%) -2.0% 1.0%	(%) (%, -1d)   1.3% 25.1%   5.9% 4.9%   3.5% 17.2%   0.2% 5.9%   -0.3% 29.6%   Chg For. own   (%) (%, -1d)   -2.0% 23.1%   1.0% 13.6%

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst weekly performance

Key stocks VCG, VGC TCH, HHS VIC, NVL
VCG, VGC TCH, HHS
TCH, HHS
,
VIC, NVL
GVR, DCM
TNH, DCL
Кеу
stocks
VJC, HVN
PNJ, TCM
PLX, PVD
VCB, TCB
MWG, DGW

Source: Bloomberg, KB Securities Vietnam

#### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVG	1.4%	0.7%	0.6
PVL	0.0%	1.0%	0.6
KVC	9.1%	0.2%	0.4
NDN	-1.8%	1.3%	0.3
PSD	2.0%	0.9%	0.2
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
CEO	-5.2%	16.0%	-26.1
HUT	9.6%	16.0%	-11.2
CTB	8.3%	16.0%	-8.0
		4 6 9 9	
IVS	2.3%	16.0%	-4.4

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Financial Services	22.8%	SSI, VND
Automobiles & Parts	18.2%	TCH, HHS
Construction & Materials	15.6%	VGC, VCG
Industrial Goods & Services	11.0%	GEX, TMS
Retail	7.1%	MWG, DGW
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Utilities	-12.6%	GAS, VSH
Basic Resources	-10.8%	HPG, HSG
Travel & Leisure	-5.7%	VJC, HVN
Insurance	-3.4%	BVH, MIG
Personal & Household Goods	-0.2%	PNJ, TCM

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince (%)	
000101	0000	company name	1100	USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	279,565 (12.3)	22.5	88.1	67.7	14.7	4.3	5.7	4.4	4.1	1.0	12.6	10.6	1
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	630,537 (27.8)	26.6	10.3	8.8	35.9	31.6	27.9	2.9	2.3	-2.0	- 1.0	- 1.7	2
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	270,575 (11.9)	17.8	36.6	21.0	-7.6	6.2	9.7	2.2	2.1	-0.3	-4.5	-4.7	
estate	NVL	NO VA LAND INVES	60,068	86,712 (3.768)	339,713 (15.0)	31.3	39.4	23.1	6.7	18.0	16.3	4.7	3.9	3.6	7.1	4.0	1:
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	131,453 (5.8)	11.6	26.7	19.1	18.0	13.0	14.7	3.1	2.6	- 1.0	- 1.9	-6.1	
	DXG	DATXANHGROUP	21,130	12,594 (547)	395,521	13.9	19.8	14.0	-	15.3	17.9	2.8	2.3	1.7	24.8	40.0	1
	VCB	BANK FOR FOREIGN	102,000	378,305 (16.441)	99,089 (4.4)	6.3	17.6	14.6	11.7	20.2	20.3	3.2	2.6	0.1	-5.5	2.1	
	BID	BANK FOR INVESTM	43,400	174,556 (7.586)	127,267 (5.6)	12.7	19.8	15.0	-5.3	13.2	16.0	2.1	1.9	-0.2	-3.8	6.0	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	1,099,233 (48.5)	0.0	10.7	9.1	14.3	20.8	19.8	2.0	1.7	1.2	-5.6	1.6	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	457,502 (20.2)	1.4	12.5	9.0	61.1	16.3	19.6	1.7	1.4	1.3	-4.0	5.6	
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4.406) 73,327	562,101 (24.8) 441,589	0.0	13.4	11.2	18.8	18.4	16.9	2.2	1.8	0.5	1.6	0.9	
	MBB	MILITARYCOMMERC	19,407	(3.187) 40,641	(19.5) (229,491	0.0	9.3	7.8	14.6	21.7	21.7	1.8	1.5	1.7	-4.5	3.9	
	HDB	HDBANK	20,400	(1.766) 33,548	(10.1) 672,599	4.2	11.1	10.0	23.3	21.1	19.4	2.2	1.8	4.9	-4.5	26.5	
	STB	SACOMBANK	18,600	(1.458) 28,732	(29.6) 177,495	14.0	18.2	13.6	26.5	10.5	12.1	1.6	1.5	3.5	- 1.8	12.4	
	TPB	TIEN PHONG COMME	27,850	(1.249) 22,745	(7.8) 24,134	0.0	11.6	9.6	37.5	22.1	20.5	2.2	1.8	7.0	- 1.7	11.2	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(1.1) 90,714	0.2			27.3	-	-		-	-0.2	-7.0	17.4	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(4.0) 43,016	21.0	26.0	24.8	15.8	8.6	8.6	2.1	2.0	0.2	-2.7	-4.7	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(1.9)	14.2	22.7	19.5	9.1	10.9	12.6	2.1	2.0	0.4	0.8	-0.4	
	SSI	SSI SECURITIES C	21,998	(867) 9,108	(51.3) 420,100	55.4	28.2	25.3	-3.2	17.3	17.7	-	-	- 1.3	3.8	33.3	
Securities	VCI	VIET CAPITAL SEC	27,500	(396) 8,907	(18.5) 283,093	71.9	-	-	-4.0	-	-	-	-	-2.0	1.0	15.0	
	HCM	HOCHIMINHCITY	22,265	(387) 5,734	(12.5) 626,698	52.4	-		- 19.0	-	-		-	- 1.5	2.0	22.2	
	VND	VNDIRECTSECURIT	17,211	(249) 227,805	(27.6) 299,857	27.2	17.1	28.9	36.3			5.7	5.2	- 1.3	-4.2	32.0	
	VNM		109,000	(9.900) 123,447	(13.2) 18,803	42.1	18.7	17.5	4.0	32.9	33.2	5.5	5.3	-0.1	0.0	-2.8	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(0.8) 201,123	36.9	28.8	23.2	7.3	17.6	19.4	4.5	3.9	1.6	-6.8	-3.4	
	MSN	MASAN GROUP CORP	95,100	(4.855) 13,801	(8.9) 99,268	16.5	37.3	27.3	-51.9	32.2	21.4	8.5	6.1	0.5	-4.5	3.0	
	HNG VJC	HOANG ANH GIA LA	12,450	(600) 69,042	(4.4) 112,660	48.8	-	33.6	- 88.5	0.4	- 16.2	-	-	-2.0	-9.2	-7.7	
Industrials				(3.001) 9,976	(5.0) 197,817		- 20.2					-	-				
transport)	GMD	GEMADEPTCORP	33,100	(434) 5,398	(8.7) 249,969	10.8	29.3	20.1	-57.0	9.1	12.6	2.5	2.3	-0.4	-3.3	-3.9	
	CII	HOCHI MINH CITY	22,600	(235) 2,083	(11.0) 158,668	38.4	122.2	17.3	65.7	1.3	8.3	1.7	1.6	-2.7	7.6	26.2	
Industrials	GEX	GELEXGROUP JSC	3,670 15,802	(091) 10,411	(7.0) 737,110	46.4 37.7	-	-	-92.4			-	-	6.9 2.1	9.1 12.3	28.0	
(capital	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(32.5) 57,548	37.7	- 41.0	- 19.9	- 13.2 - 52.4	12.3 1.8	11.9 3.7	0.7	0.7	0.0	12.3	76.6 9.4	
goods)	REE	REE	59,600	(236) 18,419	(2.5) 49,655	0.0	41.0	19.9	-52.4	1.8		1.6	1.4	-0.9	3.4	-2.9	
	NEE	INCE	39,000	(800)	(2.2)	0.0	12.1	10.1	-4.0	13.0	14.4	1.0	1.4	-0.9	3.4	-2.9	

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	(X)	EP S C A G	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	•)
Sector	Code	company name	riice	USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	167,445 (7.4)	46.1	20.1	15.7	- 17.5	19.3	22.0	3.8	3.4	0.2	-4.4	- 18.8	13.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	26,315 (1.2)	31.4	12.4	8.6	- 10.5	11.3	15.2	1.5	2.0	0.4	2.1	-3.4	-8.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	6,715 (0.3)	34.1	16.6	12.6	-5.1	8.9	11.6	1.4	1.5	0.0	0.2	-0.6	-6
	HPG	HOA PHAT GRP JSC	32,481	145,287 (6.314)	1,552,646 (68.5)	18.0	6.4	6.5	21.9	43.1	30.3	2.3	1.7	0.1	0.7	- 12.0	59.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	303,181 (13.4)	36.5	8.9	13.1	-0.5	26.8	16.2	2.1	1.9	3.6	7.6	4.8	177.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	(13.3)	46.5	18.1	17.7	-4.5	20.3	18.3	3.1	2.8	5.9	10.9	18.4	187.
	HSG	HOA SEN GROUP	22,636	11,063 (481)	400,851 (17.7)	38.9	5.9	6.4	67.9	25.8	19.2	1.4	1.1	-0.6	3.6	- 14.6	95.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	(6.4)	97.2	-	-	17.2	-	-	-	-	3.3	2.4	-0.9	32.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	(7.3)	4.6	20.0	16.7	-51.0	15.6	17.2	2.9	2.9	0.4	-4.7	0.7	-0.
Energy	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	255,232 (11.3)	39.9	427.7	30.0	- 11.9	0.2	3.4	0.8	0.8	2.0	0.0	0.9	71.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	(5.0)	35.9	11.5	9.3	1.2	14.3	16.7	1.5	1.4	1.7	0.0	-3.8	71.
	MWG	MOBILEWORLD INV	93,000	65,024 (2.826)	205,426 (9.1)	0.0	20.4	15.9	13.7	26.4	28.1	4.7	4.1	0.0	-3.5	6.8	75.
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	74,040 (3.3)	0.0	23.7	16.1	2.4	18.3	23.3	3.9	3.3	-0.6	-7.9	-3.8	20.
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	11,667 (0.5)	70.6	-	-	-	-	-	-	-	-0.6	-5.8	5.0	-63.
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	85,472 (3.8)	30.3	39.5	27.1	-75.2	10.2	13.7	3.8	3.4	6.0	4.4	12.0	92.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	86,726 (3.8)	34.6	26.5	10.7	41.2	13.4	30.4	3.0	2.6	-0.8	3.1	23.2	16.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	3,197 (0.1)	45.4	18.6	17.5	10.7	19.9	19.3	3.4	3.1	- 1.0	1.0	-0.3	- 1.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	(0.0)	11.7	-	-	1.6	-	-	-	-	2.7	3.1	-8.9	0.
IT	FPT	FPTCORP	68,000	61,301 (2.664)	214,841 (9.5)	0.0	21.1	17.6	15.5	24.2	25.6	4.6	4.3	1.1	0.3	2.5	91.

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

#### Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Property ngaphb@kbsec.com.vn

Le Anh Tung Senior Analyst – Oil & Gas & Banks tungla@kbsec.com.vn

Nguyen Ngoc Hieu Analyst – Power & Construction Materials hieunn@kbsec.com.vn

Pham Nhat Anh Analyst - Industrial Real Estate & Logistics anhpn@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing dungInt@kbsec.com.vn Research Division research@kbsec.com.vn

#### Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst - Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

#### Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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